

#### INTERNAL CONNECTIONS

Microsoft Unified Communications solution using Microsoft
Lync Server 2013 (or equivalent) – Hardware, Installation, and
Licensing
(Pilot Program for Replacing PBX/Phone system)

E-Rate Yr 16 (2013-2014)

RFP 2013-105

Request for Proposals Issued: February 1, 2013

Deadline for Submittal of Proposals: February 28, 2013

<u>Before 2:00pm</u>

**Attention: IT Department** 

Chico Unified School District 1163 E. 7<sup>th</sup> Street Chico, California 95928

#### **SUMMARY**

The Chico Unified School District is soliciting quotes for Microsoft Unified Communications solution using Microsoft Lync Server 2013 Server - Hardware and Licensing-Internal Connections, or equivalent.

The intent of this document is to specify the Hardware, Installation, and Licensing of equipment being requested. Please see Appendix A for a list of school sites.

#### **Requirements:**

- 1) <u>BID FORM:</u> You must complete the Bid Form for this RFP Appendix B RFP 2013-105 BID FORM. The Bid Form includes:
- a. Equipment and Quantities Minor Modification OK
- 2) <u>Additional Information:</u> Bidders may attach additional pertinent information they deem important to the selection, implementation, and overall success of the project.

#### In Addition, Please provide the following information:

- 1. Length of time business has provided this type of service.
- 2. Manufacturer's warranty information for equipment
- 3. Indicate any options available.
- 4. Please show applicable discounts separately, if applicable.
- 5. Your E-Rate Service Provider Identification Number (SPIN) on your proposal.
- 6. An implementation timeline proposal starting July 1, 2013.
- 7. Indicate how charges will be incurred as services are implemented.
- 8. Evidence of Certifications
- 9. Vendors must include 3 reference sites using your service 3 years or more. References from school districts or county offices of education in California are preferred.
  - Job Location
  - Contact name and telephone number
  - Date of contract
  - Project Description
  - Equipment/Service Installed

#### **Special Conditions:**

 Prices to remain firm through SLD approval, execution, and duration of the proposed contract. In the event of a price decrease for service or from the manufacturer, said decrease shall be passed on to the Chico Unified School District and documented with new price sheet sent to Chico Unified School District.

- 2. All equipment costs must be included and identified separately.
- 3. All equipment and material must be new. Used, refurbished or repurposed equipment or material is not acceptable.
- 4. The Board of Education reserves the right to reject any and all bids/proposals, or any or all items of any bid/proposal.
- 5. This RFP will be posted to the Chico Unified School District website (http://www.chicousd.org/erate/). Any additions or corrections will be addressed in the form of addenda posted to the same location on the website.
- 6. All questions regarding this RFP should be directed to John Sclare at, jsclare@chicousd.org, with the subject of "**ERATE RFP# 2013-105 question**".
- 7. The Deadline questions will be 2/14/2013 4:00pm.
- 8. Responses to all questions will be made by 2/19/2013 and will be posted on the district website.
- 9. It is the responsibility of the prospective bidder to check the website for updates or addenda.
- 10. All service providers bidding on this RFP must maintain an office within 100 miles of district. In order to provide and maintain a quick response time and support for the district.
- 11. You must provide one original and two copies of your proposal (3 total). You must also provide one digital copy (CD or flash drive) of your proposal.

#### VENDOR REQUIREMENTS

The vendor must meet or exceed minimum qualification requirements.

All submitted proposals must provide at a minimum, all requested information in the proposal document. **Any portion not included will be cause for elimination from the quote process.** The information should be organized as indicated in the proposal requirements. The District reserves the right to eliminate from further consideration any response, which is deemed to be substantially or materially unresponsive to the RFP.

All information submitted is to be considered public knowledge and will be subject to The Public Records Act or any other applicable laws.

#### **QUOTE EVALUATION**

Each response will be reviewed prior to the selection process for completeness and adherence to format. A response will be considered complete if all requested sections are included in the proper order and properly completed. Vendors may also provide any and all recommendations for consideration such as installation, maintenance, support and design that is relevant to the total solution of the District's technology needs.

#### **Evaluation Criteria**

- Costs, including unit prices, labor rates, travel/trip charges, etc.
- Extent to which specifications are met if equivalent equipment is proposed
- Extent of experience with the district
- Client references and/or citations from prior installations where equal services have been provided for projects of similar size and complexities
- Quote preparation, thoroughness, and responsiveness to the RFP requirement

The successful bidder will be chosen based upon best value. The district reserves the right to reject any or all bids.

#### RFP SCHEDULE

Proposal offered February 1, 2013

RFP/BID question deadline
RFP/BID question response
Proposal closing
Proposal opening

5:00 p.m., February 14,2013
5:00 p.m., February 19,2013
2:00 p.m., February 28,2013
Date of Proposal closing

Selection Before471 filing date (approximately March 14, 2013)
Award of Proposal Contingent on E-RATE Award and District Funding

#### SPECIFIC INSTRUCTIONS & INFORMATION TO BIDDERS

- 1. PROPOSALS: Each proposal shall be submitted on forms supplied by District. Each proposal shall conform and be responsive to District specifications. Bidder shall furnish complete specifications and rates for all services requested. Additional pricing schedules detailing items listed on the proposal shall be attached to the proposal form.
- 2. DEADLINE FOR RECEIPT OF PROPOSAL: One signed original, two hard copies and one digital copy of the proposal must be submitted in sealed envelopes and should be properly identified with the proposal number and Proposals must arrive in the INFORMATION SERVICES DEPARTMENT, 1163 East Seventh Street, Chico, CA 95928 February 28, 2013 before 2:00 PM, local time. Telephone, telegraphic, facsimile, emailed, and late proposals will not be accepted or considered.

3. PROPOSAL SUBMISSION REQUIREMENT: Proposals shall be submitted to the address above and labeled as follows:

# RFP 2013-105 Microsoft Unified Communications solution using Microsoft Lync Server 2013 (or equivalent) – Hardware, Installation, and Licensing

It is the sole responsibility of the bidder so see that the proposal is received in proper time as stated in the Notice to Bidders. Any proposal received after the scheduled closing time for receipt of proposals will be rejected and returned to the bidder.

- 4. TYPEWRITTEN/WRITTEN IN INK: All prices or notations must be typed or written in ink. Proposals written with pencil will not be accepted.
- 5. ERASURES: The proposal submitted must not contain erasures, interlineations, or other corrections unless each such correction is suitably authenticated by affixing in the margin immediately opposite the correction the surname or surnames of the person or person signing the proposal.
- 6. QUOTE SEPARATELY: Quote on each item separately. Prices should be stated based on quantities/units specified on the proposal form.
- 7. ALL COSTS INCLUDED: All costs must be included in the bidder's proposal. The bidder shall deliver, install, and complete an integrated system, which may include use of the District's own existing equipment referenced herein. These specifications are meant to outline the District's functional requirements and are not meant to be an exhaustive list of services required to accomplish these requirement.
- 8. TAXES AND INSURANCE: All insurance that may be required shall be included in all bid response quotations. The District is not exempt from California State sales and use taxes. The District is exempt from paying Federal Excise Taxes. California sales tax shall be included in the bid response quotations as a separate line item.
- 9. SIGNATURE: The proposal must be signed in the name of the bidder and must bear the signature in longhand of the person or persons duly authorized to sign the proposal. In case a proposal is submitted by a corporation, it must be signed in the name of such corporation by a duly authorized officer or agent thereof.

- 10. MODIFICATIONS: Changes in or additions to the proposal form, recapitulations of the work proposal upon, alternative proposals, or any modifications of the proposal form which is not specifically called for in the contract documents may result in the District's rejection of the proposal as not being responsive to the invitation to proposal. No oral or telephonic (facsimile machine, FAX, inclusive) modifications of any proposal submitted will be considered.
- 11. EXAMINATION OF CONTRACT DOCUMENTS: Bidders shall thoroughly examine and be familiar with the Drawing and Specifications. The failure or omission of any bidder to receive or examine any contract documents, forms, instruments, addenda or other documents or to visit the site and acquaint himself with conditions there existing shall in no way relieve any bidder from obligations with respect to his proposal or the contract. The submission of a proposal shall be taken as "Prime Facie" evidence of compliance with this section.
- 12. ERROR IN PROPOSAL: Any claim by bidder of error in his proposal must be made before proposals are opened, or the claim shall be deemed waived. Any bidder may withdraw his proposal at any time before the time at which proposals are due and the Request For Proposals is closed and, having done so, no bidder will be permitted to resubmit a proposal.
- 13. WITHDRAWAL OF PROPOSAL: Any bidder may withdraw his proposal by written request. All proposals received by the District shall remain subject to the acceptance for a period of ninety (90) calendar days after the date of the proposal opening.
- 14. AWARD OF CONTRACT LIMITATION: No proposal will be accepted from or contract awarded to any party or firm in arrears to the District, or who is a defaulter as surety, contractor or otherwise.
- 15. EVIDENCE OF RESPONSIBILITY: Upon the request of the District, a bidder whose proposal is under consideration for the award of the Contract shall submit promptly to the District satisfactory evidence showing the bidder's financial resources, his experience and organization available for the performance of the contract.
- 16. ACCEPTANCE OR REJECTION OF PROPOSALS: The Board of Education reserves the right to reject any and all proposal, or any or all items of any proposal, or waive any irregularity of any proposal. No proposal may be withdrawn for a period of ninety (90) days without written approval of the District.

- 17. PREVAILING LAW: In the event of any conflicts or ambiguities between these specifications and state or federal laws, regulations or rules, then the latter shall prevail.
- 18. BRANDS. When a particular brand or brand and number are named in connection with any item, it is named as a standard of quality and utility only. A Bidder may submit a bid to furnish an item other than that named, but the item offered by the Bidder must state in the Bid Form the brand with its number, if any, which he will furnish. The District shall be the sole judge of whether an offered item is the equal of the named item. If the Bidder fails to write in the brand and number of the item to be furnished, it is understood the bidder will furnish the item named by the District as the standard of quality and utility.
- 19. SAMPLES. Where the Bidder quotes on a brand named as a standard of the quality and utility desired, a sample of the item will not be required unless specifically requested. If the bid submitted is on any other brand or make than that so named, a sample thereof must be furnished, if requested, or the bid on the item will not be considered. The sample submitted shall be the exact item the Bidder proposes to furnish. Samples of items, when requested, must be furnished free of expense to the District.
- 20. FEDERAL OR STATE REGULATIONS. The Bidder's proposal and any contract entered into are subject to all applicable statutes of the United States or of the State and all applicable regulations and orders of the Federal or State governments now in effect or which shall be in effect during the period of such contract.
- 21. ASSIGNMENT PROHIBITED. No contract awarded under this proposal shall be assigned without the approval of the Board of Education. Any attempted assignment in violation of the provision shall be voidable at the option of the Board.
- 22. PATENT RIGHTS, COPYRIGHTS, AND TRADEMARKS. The Bidder shall save, keep, bear harmless, and fully indemnify the District and any of its officers or agents from all damages, or claims for damages, costs, or expenses in law or equity that may at any time arise or be set up for any infringement of the patent rights, copyrights, or trademarks of any person in consequence of the use by the District, or by any of its officers or agents of items to be supplied by the Bidder.
- 23. DELIVERY. All items shall be delivered in quantities specified in the contract F.O.B., at the points within the District as specified in the contract. Deliveries in advance of the time specified in the contract shall not be accepted unless the Bidder has obtained prior approval from the District. Unless otherwise specified, if an item is not delivered as

specified in the contract or if the Bidder delivers an item which does not conform to the Specifications, the Board of Trustees may, at its option, annul and set aside the contract, either in whole or in part, and may enter into a new contract in accordance with law for furnishing such item. Any additional cost or expense incurred by the District in the making of such contract or any additional cost of supplying an item by reason of the failure of the Bidder, as described in this paragraph, shall be paid by the Bidder or his surety.

- 24. INSPECTION OF ITEMS FURNISHED. All items furnished shall be subject to inspection and rejection by the District for defects or non-compliance with the specifications. The cost of inspection on deliveries or offers for delivery which do not meet specifications may be deducted from the contract price.
- 25. INABILITY TO PERFORM. In the event that Bidder is prevented from making delivery or otherwise performing on time as specified in the contract by fire, flood, earthquake, labor or transportation problems, war, acts of government, or any other similar cause commonly known as an act of God, which is not the fault of the Bidder, the Bidder shall not be required to deliver or perform, subject to the following requirements:
  - a. The Bidder shall send written notice to the District of the Bidder's inability to perform in accordance with the contract. The notice shall contain all facts which show the condition which prevents performance. The Bidder shall send such notice as soon as possible but in no event later than the fifth (5th) day following the date of issuance of a purchase order by the District or no later than the date specified in the contract for delivery or other performance, whichever is applicable.
  - b. The District may cancel the contract or purchase order, entirely or in part.
  - c. The Bidder shall not make any delivery or otherwise attempt to perform under the contract except on the basis of issuance by the District of a new purchase order or other written instruction.
- 26. WARRANTY-PRODUCT. Seller warrants that all articles furnished shall be free from all defects of material and workmanship, that all articles shall be fit and sufficient for the purposes intended, and shall save, keep, bear harmless and fully indemnify the District and any of its officers, employees or agents from all damages, or claims for damages, costs or expenses in law or equity that may at any time arise from Buyers normal use.
- 27. EQUAL OPPORTUNITY EMPLOYMENT. Bidder, in submitting his proposal certifies that he is an Equal Opportunity Employer, and certifies that he is in compliance with the Civil Rights Act of 1964, the State Fair Employment Practice Act, and all other applicable Federal and State laws and regulations relating to equal opportunity employment, including

Executive Order No. 11246 of September 24, 1965.

- 28. GOVERNING LAW AND VENUE: In the event of litigation, the bid documents and related matters shall be governed by and construed in accordance with the laws of the State of California. Venue shall be with the appropriate state or federal court located in Sacramento County.
- 29. CONTACT WITH BOARD OF EDUCATION: No business entity, including any agent of such entity, shall directly or indirectly contact any board member immediately before or during the bidding process of any project on which the business entity intends to or has submitted a bid. Any vendor violating this policy shall be deemed disqualified from bidding. Should such contact come to light after the bid is awarded and the entity was deemed the successful bidder, the Board reserves the right to cancel any contract awarded.
- 30. ARBITRATION: All claims of \$375,000 or less which arise between the bidder and the District shall be subject to the settlement and arbitration provisions set forth in the public Contract Code Sections 20104 through 20104.8, which provisions are incorporated hereby by this reference.
- 31. <u>BID PROTEST</u>. Any bid protest by any Bidder must be submitted in writing to the District before 5:00 p.m. of the <u>third (3<sup>rd</sup>)</u> business day following bid opening.
  - a. The protest must contain a complete statement of any and all bases for the protest.
  - b. The protest must refer to the specific portions of all documents that form the bases for the protest.
  - c. The party filing the protest must have actually submitted a bid. A bidder may not rely on the bid protest submitted by another bidder, but must timely pursue his or her own protest.
  - d. The protest must include the name, address and telephone number of the person representing the protesting party.
  - e. The party filing the protest must concurrently transmit a copy of the protest and any attached documentation to all other parties with a direct financial interest that may be adversely affected by the outcome of the protest. Such parties shall include all other bidders or proposers who appear to have a reasonable prospect of receiving an award depending upon the outcome of the protest.
  - f. The bidder whose bid has been protested may submit a written response to the bid protest. Such response shall be submitted to the District no later than 5:00 p.m., no later than three (3) working days after the deadline for submission of the bid protest, as set forth above, and shall

- include all supporting documentation. Such response shall also be transmitted concurrently to the protesting bidder and to all other bidders who appear to have a reasonable prospect of receiving and award depending upon the outcome of the protest.
- g. The procedure and time limits set forth in this paragraph are mandatory and are each bidder's sole and exclusive remedy in the event of bid protest. Failure to comply with these procedures shall constitute a waiver of any right to further pursue the bid protest, including filing a Government Code Claim or legal proceedings.
- h. A "business day", for purposes of this section, means a weekday during which the District's office is open and conducting business.
- 32. E-RATE PARTICIPATION: The District is participating in the Federal Universal Service Discount program for schools and libraries (E-Rate), offered by the Federal Communications Commission (FCC), via the Schools and Libraries Division (SLD). The proposal and the contract negotiated implementing this proposal, are conditional and subject to full E-Rate funding by the SLD. The District reserves the right to cancel or in any manner reduce the scope of this procurement in the event the SLD does not completely fund the request for funding submitted referencing this proposal.
- 33. SPIN: Each vendor providing services to the District as part of the E-Rate program must have a Service Provider Identification Number (SPIN). Vendor is responsible to apply to and receive from the Schools and Libraries Division a valid SPIN. Schools and Libraries Division can be reached online at: http://www.usac.org/sl
- 34. RIGHT TO TERMINATE: District reserves the right to terminate this Request for Proposal and all documents associated with the Request for Proposal, including but not limited to a Letter of Intent/Letter of Agreement, in its sole discretion at any time, with or without cause, upon written notice to the other party. In the event of termination, notice shall be deemed served on the date of mailing and shall be effective immediately. The District shall not be responsible for any costs to Bidder/Contractor prior to termination.

## **Appendix A - school sites and address**

| Chapman Elementary              | 1071 East 16th Street | Chico, CA 95928 | (530) 891-3100 |
|---------------------------------|-----------------------|-----------------|----------------|
| Citrus Elementary               | 1350 Citrus Avenue    | Chico, CA 95926 | (530) 891-3107 |
| McManus Elementary              | 988 East Avenue       | Chico, CA 95926 | (530) 891-3128 |
| FAIRVIEW HIGH                   | 290 East Avenue       | Chico, CA 95926 | (530) 891-3092 |
| CENTER FOR ALTERNATIVE LEARNING | 290 East Avenue       | Chico, CA 95926 | (530) 891-4047 |
| ACADAMEMY FOR CHANGE            | 290 East Avenue       | Chico, CA 95926 | (530) 895-4047 |

Any other location within the Greater Chico area designated by the District

## Appendix B - RFP 2013-105 BID FORM Please Bid the following equipment/software or equivalent:

## Chapman, Citrus, McManus, Fair View, CAL, AFC

| Product    | Description   | Qty | Unit<br>Price | Ext<br>Price |
|------------|---|-----|---------------|--------------|
| Base Unit: | Dell EqualLogic PS6110XV, 10Gb, High Performance, 15K SAS Drives (225-2858)       | 1   |               |              |
|            | PS6110XV, 14.4TB capacity, 15K SAS, 24x 600GB ( <b>342-451</b> 7)                 |     |               |              |
|            | Dual Controllers, 10Gb, HA with <b>failove</b> r (331-6722)                       |     |               |              |
|            | EqualLogic array may not be returned (468-8817)                                   |     |               |              |
|            | Synchronous and Point-in-Time Replication (468-7110)                              |     |               |              |
|            | Snaps/Clones with integration for MS SQL, Exchange, Hyper V and VMware (468-7155) |     |               |              |
|            | SAN <b>HQ mul</b> ti group monitoring software (468-7156)                         |     |               |              |
|            | RackRails, RapidRails for Dell Rack (330-6048)                                    |     |               |              |
|            | Next Business Day Parts Only, Initial Year (968-3586)                             |     |               |              |
|            | Dell Hardware Limited Warranty Initial Year (968-3591)                            |     |               |              |
|            | Dell Hardware Limited Warranty Extended Year (968-3595)                           |     |               |              |
|            | Next Business Day Parts Only, 2 Year Extended (968-3602)                          |     |               |              |
|            | Equallogic Limited Warranty and Basic Service,3 Year (995-3968)                   |     |               |              |
|            | Remote Implementation of a Dell Equallogic Array (961-3859)                       |     |               |              |
|            |   |     |               |              |
|            |   |     | SUB<br>TOTAL  |              |

| Blade Enclosure |   |   |  |
|-----------------|---|---|--|
|                 | Blade Server Enclosure, No Blades, M1000E, PowerEdge (223-3244)   | 1 |  |
|                 | Basic: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair 2Year Extended (984-7882)                 |   |  |
|                 | Basic: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair Initial <b>Year</b> (985-3700)            |   |  |
|                 | DECLINED CRITICAL BUSINESS SERVER OR STORAGE SOFTWARE SUPPORT PACKAGE-CALL YOUR DELL SALES REP IF UPGRADE NEED (989-0629) |   |  |
|                 | Dell Hardware Limited Warranty Plus On Site Service Extended Year(s) (989-0728)   |   |  |
|                 | Dell Hardware Limited Warranty Plus On Site Service Initial Year (989-0747)   |   |  |
|                 | Dell PowerEdge M1000e Implementation Service (934-5409)   |   |  |
|                 | Proactive Maintenance Service Declined (926-2979)   |   |  |
|                 | Redundant Power <b>Supplie</b> s (3+3 2700W), High Efficiency, M1000E Blade Chassis (331-0824)                            |   |  |
|                 | Redundant Chassis Management Controller, PowerEdge M1000E (311-7787)  |   |  |
|                 | PowerEdge VRTX Flex Address Plus SD Card for Chassis Management Controller (342-1668)                                     |   |  |
|                 | PowerEdge VRTX Extended Storage SD Card for <b>Redund</b> ant CMC (342-2666)  |   |  |

|   | No Operating System Media Kit (420-1908)   |              |  |
|---|--|--------------|--|
|   | Users Guide, PowerEdge M-Series Blades (330-4117)                                      |              |  |
|   | Dell OpenManage CD Kit for PowerEdge M1000E Blade Server Chassis (310-9694)            |              |  |
|   | Dell OpenManage CD Kit for PowerEdge M620 Blade Server (331-4356)                      |              |  |
|   | Users Guide, PowerEdge M-Series Blades (330-4117)                                      |              |  |
|   | Redundant Ethernet Switch Configuration (311-8060)                                     |              |  |
|   | Redundant Ethernet Switch Configuration (311-8060)                                     |              |  |
|   | Redundant Ethernet Switch Configuration (311-8060)                                     |              |  |
|   | PowerEdge M-Series Blade Multipack Box Processor FamilyLabel, Intel (310-9952)         |              |  |
|   | Rack Chassis w/Rapid Rails forDell, HPQ or other Square HoleRacks (310-9689)           |              |  |
|   | Avocent Integrated KVM Analog Switch Module, PowerEdge M1000E Chassis (430-2628)       |              |  |
|   | Power Cords, QTY3, 2FT C19/C20 for M1000E Server Blade Chassis (330-0146) - Quantity 2 |              |  |
|   | PowerConnect 6xxx SFP+ Module supports up to two SFPs (330-2466) - Quantity 2          |              |  |
| _ | Serial I/O Management Cable, for Ethernet Blade Switches (310-9696)                    |              |  |
| - | PowerConnect M8024 CX4 3M Cable Connects to M8024 (330-2371) - Quantity 2              |              |  |
|   |  |              |  |
|   |  | SUB<br>TOTAL |  |

| Blade Servers |  |   |  |
|---------------|--|---|--|
|               | PowerEdge M620 Blade Server (225-2125)   | 4 |  |
|               | No OS, No Utility Partition (421-2869)   |   |  |
|               | Broadcom 57810-k Dual port 10Gb KR Blade Network Daughter Card (430-4398)                      |   |  |
|               | Broadcom 57810-k Dual Port 10Gb KR Mezzanine Network Adapter (430-4401)                        |   |  |
|               | Broadcom 5719 Quad port 1GBE Mezz Card for M-Series Blades (430-4730)                          |   |  |
|               | No System Documentation, No OpenManage DVD Kit (310-5171)                                      |   |  |
|               | System ordered as part of Multipack order (330-4118)   |   |  |
|               | 12G iDRAC7 Enterprise for Blades (421-5357)  |   |  |
|               | SATA Backplane for M620 (331-4359)   |   |  |
|               | Standard Cooling (331-4951)  |   |  |
|               | Diskless Configuration (342-3505)  |   |  |
|               | 2.5 Hard Drive Filler Panel (342-3611)   |   |  |
|               | No Controller (342-1211)   |   |  |
|               | Intel Xeon E5-2640 2.50GHz, 15M Cache, 7.2GT/s QPI, Turbo, 6C, 95W, Max Mem 1333MHz (317-9595) |   |  |
|               | PE M620 Heatsink For 2 Processors, LGA, 2.2X3.9X1 (331-4361)                                   |   |  |
|               | DIMM Blanks for Systems with 2 Processors (317-8688)   |   |  |
|               | Intel Xeon E5-2640 2.50GHz, 15M Cache, 7.2GT/s QPI, Turbo, 6C, 95W (317-9609)                  |   |  |
|               | PE M620 Heatsink For 2 Processors,LGA,2.2X3.9X1 (331-4361)                                     |   |  |
|               | 16GB RDIMM, 1333 MT/s, Low Volt, Dual Rank, x4 Data Width (317-9639) - Quantity 16             |   |  |
|               | 1333 MHz RDIMMs (331-4422)   |   |  |

|          |   | ĺ | l I          |  |
|----------|---|---|--------------|--|
|          | Performance Optimized (331-4428)  |   |              |  |
|          | No Hard Drive (341-9160)  |   |              |  |
|          | No System Documentation, No OpenManage DVD Kit (310-5171)   |   |              |  |
|          | 2GB SD Card For RIPS (342-1627)   |   |              |  |
|          | 2GB SD Card For RIPS (342-1627)   |   |              |  |
|          | VMware vCloud,5.X w dwngrd to 4.x,2CPU,3Yr Lic Key,Not factory installed (421-6745)                                       |   |              |  |
|          | VMware vCloud,5.X w dwngrd to 4.x,2CPU,3Yr Sub,Not factory installed (421-6746)   |   |              |  |
|          | 1GB SD Card, Internal,ContainsEmbedded Hypervisor (313-5888)  |   |              |  |
|          | VMware ESXi v5.X,Embedded Image Only,Requires License and Subscription (421-7234)   |   |              |  |
|          |   |   |              |  |
|          |   |   | SUB<br>TOTAL |  |
| Switches |   |   |              |  |
|          | Dell Force10 MXL 10/40 GbE DCB Blade Switch, Factory Installed in M1000e Chassis, Redundant (225-3527)                    | 4 |              |  |
|          | Dell Hardware Limited Warranty Plus On Site Service Initial Year (935-1685)   |   |              |  |
|          | SW Support,Force 10 MXL10/40GbE,90 Day (935-1725)   |   |              |  |
|          | DECLINED CRITICAL BUSINESS SERVER OR STORAGE SOFTWARE SUPPORT PACKAGE-CALL YOUR DELL SALES REP IF UPGRADE NEED (935-1735) |   |              |  |
|          | Dell Hardware Limited Warranty Plus On Site Service Extended Year (935-2665)  |   |              |  |
|          | Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair Initial Year (939-9766) |   |              |  |
|          |   |   |              |  |
|          |   |   | SUB<br>TOTAL |  |
|          |   |   |              |  |
| Switches | PowerConnect M6348, 48 GbE Ports, Managed Switch, 10GbE and Stacking Capable,   |   |              |  |
|          | Redundant (224-5911)  DECLINED CRITICAL BUSINESS SERVER OR STORAGE SOFTWARE SUPPORT                                       | 2 |              |  |
|          | PACKAGE-CALL YOUR DELL SALES REP IF UPGRADE NEED (903-3719)   |   |              |  |
|          | Dell Hardware Limited Warranty, Extended Year (903-3938)  |   |              |  |
|          | Dell Hardware Limited Warranty, Initial Year (903-4007)   |   |              |  |
|          | Basic: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair 2Year Extended (903-7182)                 |   |              |  |
|          | Basic: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair Initial Year (904-0480)                   |   |              |  |
|          |   |   |              |  |
|          |   |   | SUB<br>TOTAL |  |
|          |   |   |              |  |
| Other    |   |   |              |  |

| Barracuda Load<br>Balancer 340 | with 1-Year Energize Updates (A0971262)                                 | 1 |              |  |
|--------------------------------|---|---|--------------|--|
|                                | FOR25SIPCALLSAND125REGISTRAR/REG (A5453966)                             | 1 |              |  |
|                                | SOFTWARE UPDATES UX-SIP-25 (A5453994)                                   | 1 |              |  |
|                                | SOFTWARE UPDATES AND HW NBD SHIPMENT FOR THE UX1000 WITH 2XP (A5664420) | 1 |              |  |
|                                |   |   |              |  |
|                                |   |   | SUB<br>TOTAL |  |

| Software  |                |                                      |   |              |  |
|-----------|----------------|--------------------------------------|---|--------------|--|
| Microsoft | P71-06386-ANAM | WIN SVR DATACTR 20012 A/LNG 1PROC    | 6 |              |  |
| Microsoft | USD-00421-ANAM | SQLSVRDATACTR 2012 A/LNG 1PROC LVL A | 6 |              |  |
| Microsoft | 6PH-00236      | Microsoft Lync Server 2010           | 3 |              |  |
|           |                |                                      |   |              |  |
|           |                |                                      |   |              |  |
|           |                |                                      |   |              |  |
|           |                |                                      |   | SUB<br>TOTAL |  |

| GRAND SUB TOTAL          |     |  |
|--------------------------|-----|--|
|                          | TAX |  |
| TOTAL INSTALLATION COSTS |     |  |
| GRAND TOTAL              |     |  |



Administrative Offices 1163 E. Seventh Street Chico, CA 95928-5999 phone: (530) 891-3000 • fax: (530) 891-3220 • www.ChicoUSD.org

## Letter of Agreement Chico Unified School District and

| (Name of  | Company)   |
|---|--|
| Unified Communications solution using Microsof<br>Licensing (Pilot Program for F  | hool District's RFP # 2013-105 for Microsoft ft Lync Server 2013 – Hardware, Installation, and Replacing PBX/Phone system)'s response to RFP, (Name of Company)  |
|   | will provide the equipment and services per  |
| RFP # 2013-105 effective the date of issuar Order(s).   | will provide the equipment and services per<br>nce of Chico Unified School District Purchase   |
| (Name of Company)   | and Chico Unified School District  |
| contingent on funding by the School and Librari   | and Chico Unified School District ate eligible products and services, which are es Division of USAC/FCC and the Chico Unified 6), and Chico Unified School District Board of   |
| Request for Proposal (RFP) and all docume including but not limited to this Letter of Agre without cause, upon written notice to the other parts. | reserves the right to terminate the referenced<br>nts associated with the Request for Proposal,<br>ement, in its sole discretion at any time, with or<br>party. In the event of termination, notice shall be<br>be effective immediately. The District shall not<br>rmination. |
| Chico Unified School District   |  |
| Cinco Cinica Sensor Bisares   | (Name of Company)  |
| Authorized Representative Signature   | Authorized Representative Signature  |
| Date:   | Date: <u>February 28, 2013</u>   |
| Name: Kelly Staley  | Name:  |
| Title: Superintendent   | Title:   |

| Address: | 1163 East Seventh Street | Address: |  |
|----------|--------------------------|----------|--|
|          | Chico, CA 95928-5999     |          |  |
| Email:   | KStaley@chicousd.org     | Email:   |  |
| Phone.   | (530) 891-1300           | Phone:   |  |

## VENDOR'S CERTIFICATE REGARDING WORKERS' COMPENSATION

REQUEST FOR PROPOSAL – Chico Unified School District ERATE FY 2013

Microsoft Unified Communications solution using Microsoft Lync Server 2013 (or equivalent) –

Hardware, Installation, and Licensing

Labor Code section 3700 in relevant part provides:

Every employer except the State shall secure the payment of compensation in one or more of the following ways:

- (a) By being insured against liability to pay compensation in one or more insurers duly authorized to write compensation insurance in this State.
- (b) By securing from the Director of Industrial Relations a certificate of consent to self-insure, which may be given upon furnishing proof satisfactory to the Director of Industrial Relations of ability to self-insure and to pay any compensation that may become due to his employees.

I am aware of the provisions of section 3700 of the Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and I will comply with such provisions before commencing the performance of the work of this contract.

| Signature | _ |
|-----------|---|
| Date      | _ |
| Name      | _ |
| Γitle     | _ |
| Company   |   |

(In accordance with article 5 (commencing at section 1860), chapter 1, part 7, division 2 of the Labor Code, the above certificate must be signed and filed with the awarding body prior to performing any work under this contract.)

#### NONCOLLUSION AFFIDAVIT

REQUEST FOR PROPOSAL – Chico Unified School District ERATE FY 2013

Microsoft Unified Communications solution using Microsoft Lync Server 2013 (or equivalent) –

Hardware, Installation, and Licensing

| State of California ) )ss.   |              |                  |  |
|--|--------------|------------------|--|
| County of )  |              |                  |  |
| <u>(N</u>  | ame), beii   | ng first duly sv | worn, deposes and says that he is          |
| <u>(title)</u> of the  |              |                  | (Name) party                               |
| making the attached bid; that the bid is not m                       | ade in the   | interest of, or  | on behalf of, any undisclosed person,      |
| partnership, company, association, organization                      | on, or corp  | oration; that t  | he bid is genuine and not collusive or     |
| sham; that the bidder has not directly or indire                     | ectly induc  | ced or solicited | d any other bidder to put in a false or    |
| sham bid, and has not directly or indirectly co                      | lluded, co   | nspired, conni   | ived, or agreed with any bidder or         |
| anyone else to put in a sham bid, or that anyon                      | ne shall re  | frain from bid   | ding; that the bidder has not in any       |
| manner, directly or indirectly, sought by agree                      | ement, cor   | nmunication,     | or conference with anyone to fix the       |
| bid price of the bidder or any other bidder, or                      | to fix any   | overhead, pro    | ofit, or cost element of the bid price, or |
| of that of any other bidder, or to secure any ac                     | lvantage a   | gainst the pub   | lic body awarding the contract of          |
| anyone interested in the proposed contract; th                       | at all state | ments contain    | ed in the bid are true; and, further,      |
| that the bidder has not, directly or indirectly,                     | submitted    | his or her bid   | price or any breakdown thereof, or         |
| the contents thereof, or divulged information                        | or data rel  | ative thereto,   | or paid, and will not pay, any fee to      |
| any corporation, partnership, company, associ                        | iation, org  | anization, bid   | depository, or to any member or            |
| agent thereof to effectuate a collusive or sham                      | ı bid.       |                  |  |
|  |              |                  |  |
| I certify (or declare) under penalty of perjury is true and correct. | under the    | laws of the Sta  | ate of California that the foregoing       |
| Executed thisday of  | , 20         | at               | California.                                |
| Date:<br>Signatu   | re of Bidd   | ler              |  |

# E-rate Service Provider Contact Information – REQUEST FOR PROPOSAL – Chico Unified School District ERATE FY 2013 Microsoft Unified Communications solution using Microsoft Lync Server 2013 (or equivalent) – Hardware, Installation, and Licensing

Vendor must provide the following information:

| Person authorized to negotiate and sign the terms and con<br>Chico Unified School District. | nditions of any agreement between vendor and |
|---|--|
| Name:   | -  |
| Title   | -  |
| :<br>Company:   | _  |
| Address:  | -  |
| City, State, Zip code:  |  |
| Phone:  |  |
| Fax:  |  |
| Email:  | _  |

Include other important contact info